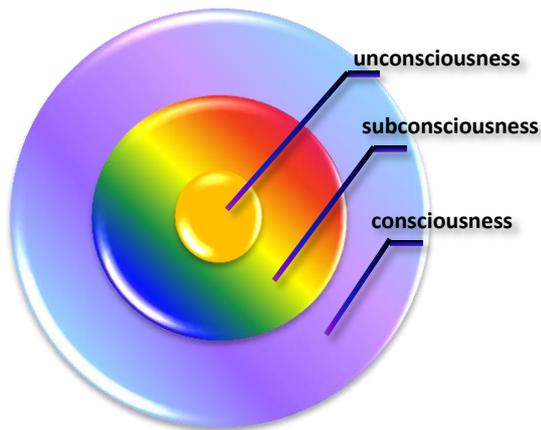


# Score of Personality Inventory

## Human Asset Management



**MR. KEVIN LUKE**

**Global Biz Skills**

**Diagnosis Result**

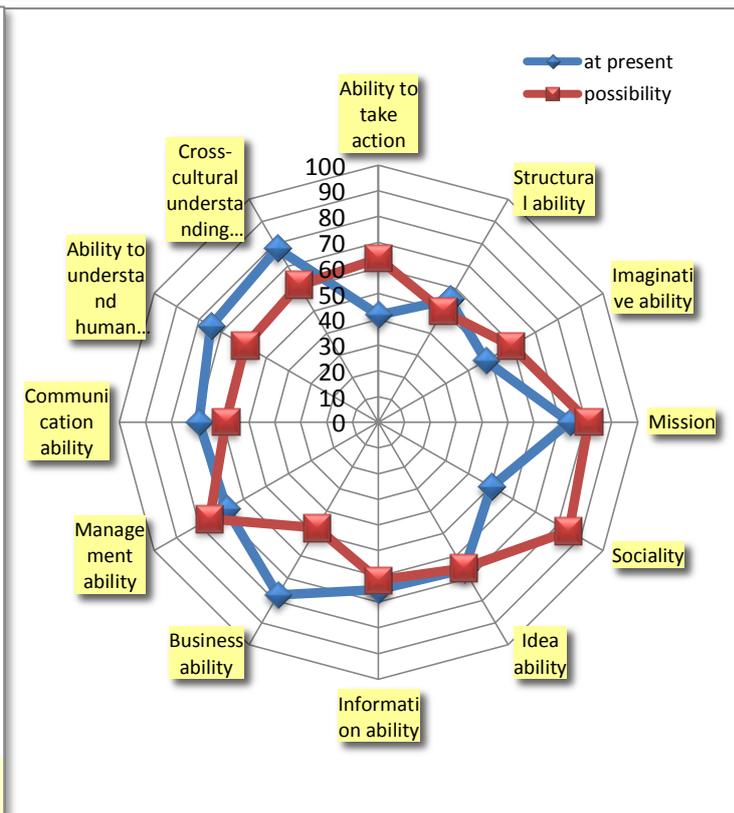
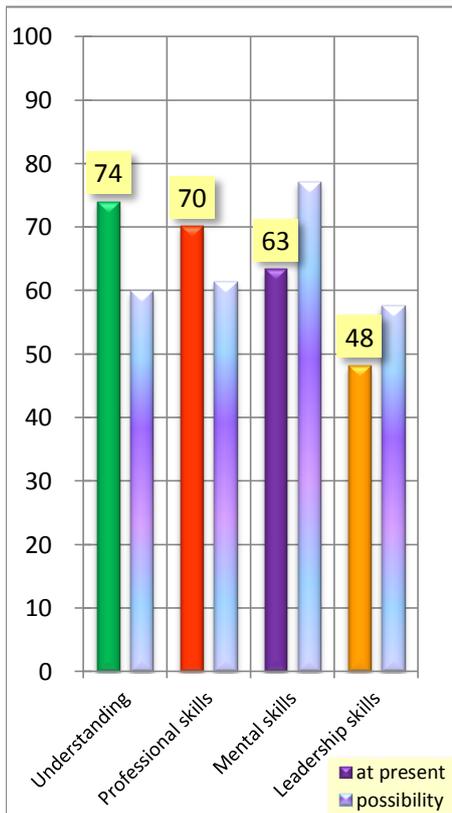
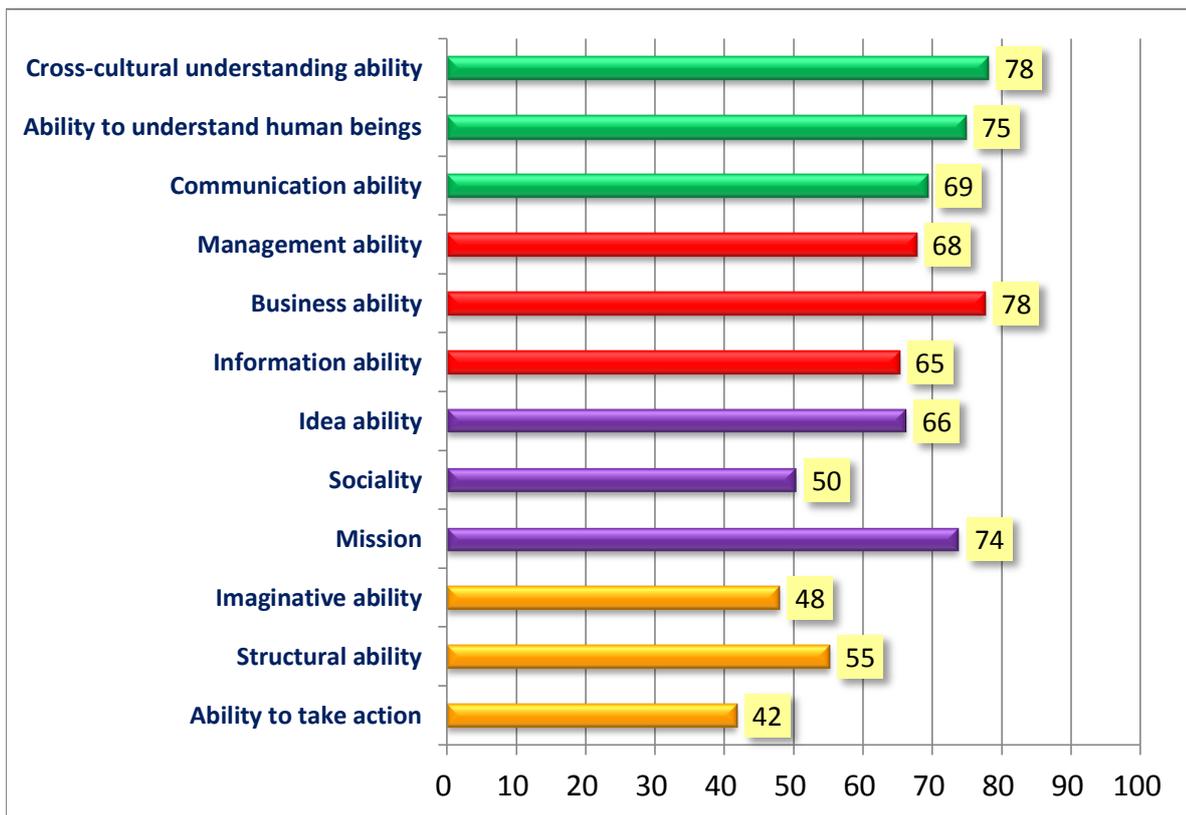
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**RIENT CORPORATION**

[Name] Mr. Kevin Luke



# SOPI

# GLOBAL BIZ SKILLS

[Name] Mr. Kevin Luke

Overview

Adaptability

"Global business skills" measures ability and adaptability for working in every country in the world. 12 items evaluate adaptability in any work environment and flexibility and diversity.

Overall score is 640 points. Your sub-conscious mind belongs in the international group in your company that has turned to the world market related to your company.

The score measures your business consciousness that will be required and evaluated by global business standards. Also measures the basic ability of judgment, based on the fundamental business view. The high score in 4 items is "Understanding". And the low score is "Leadership skills". The score on "Understanding" is outstanding. All the understanding of humanity and society are through language. Your power of communication, which promotes understanding, is excellent.

Global business skills are constituted from 4 concepts and additionally 12 items. The most excellent basic ability is "Cross-cultural understanding ability". In global business, the most required adaptation ability is the ability to understand foreign culture. Diversity corresponding to completely different business performance is excellent. Moreover, an outstanding item is Understanding of diversity.

A high score reflects business ability. In global business, setting down the conditions to carry out the plan for the enterprise is required starting from ground zero. The acquisition of human resources and supply of materials is the key factor to the operation. The excellent item in the category is Organization-building skills.

Successively high score field is The ability to understand human beings is high and you have much interest in human beings . When interacting with human beings, you will feel sympathy and will become conscious to discover the merit of others. An outstanding point is shown in Belief.

Moreover, your weakest point among the four concepts is "Leadership skills", If leadership and development are weak, you have to have a strong mission to work, in order to lead people in the right direction.

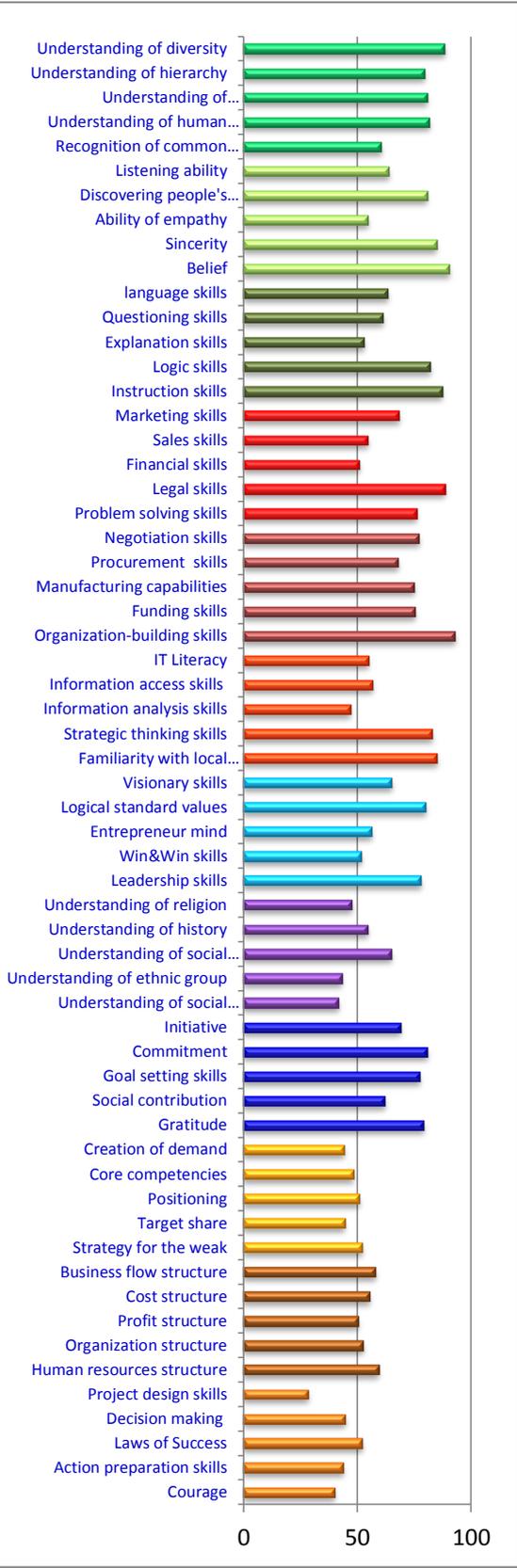
Comparatively low score are "Ability to take action", "Imaginative ability" and "Sociality". First of all, it is "Ability to take action". Lack of ability to take action is lack of courage to put into action. Also, there is little success experience. If there is no experience with success, the courage to take action will become weak. Especially, the point that should be noted is Project design skills.

Successively low score field is "Imaginative ability". Imaginative ability is weak. If the positioning of the company can be analyzed by marketing, the focus down-market and the predominance in the market will be confirmed by the imaginative power from core competence. Successively low score field is Creation of demand. Furthermore, the point that should be noted is "Sociality". Sociality is low. It is required not only for economic dealing but also to have cooperative efforts for understanding the social culture.

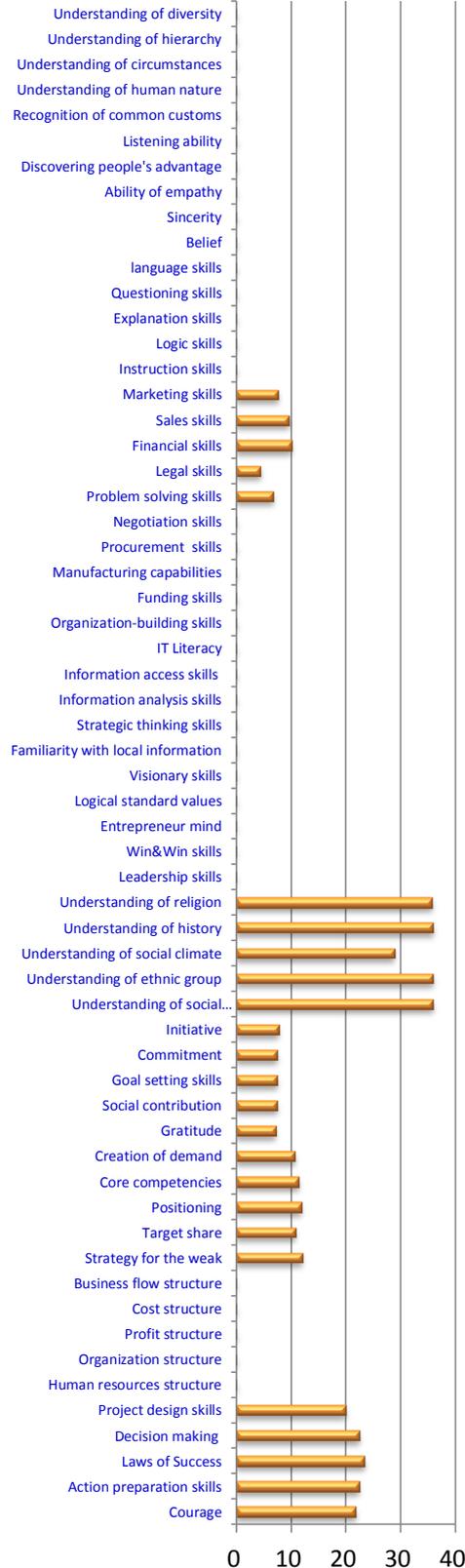
In basic ability, the high element of a strong point is "Cross-cultural understanding ability". In global business, the most required adaptation ability is the ability to understand foreign culture. Diversity corresponding to completely different business performance is excellent. Furthermore, we expect your continuous concentration as to strengthen it.

[Name] Mr. Kevin Luke

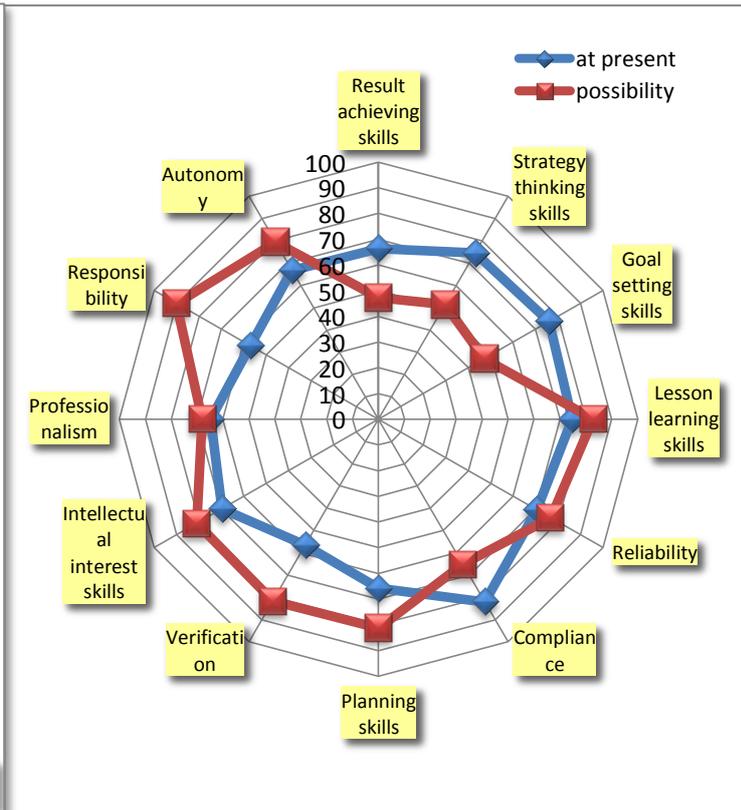
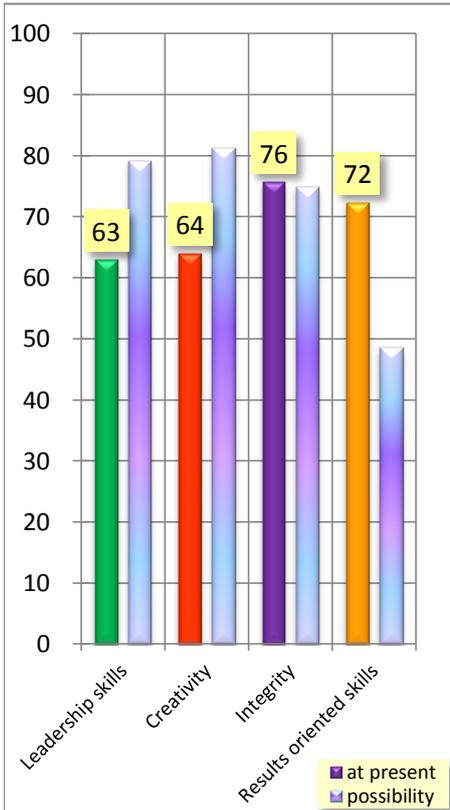
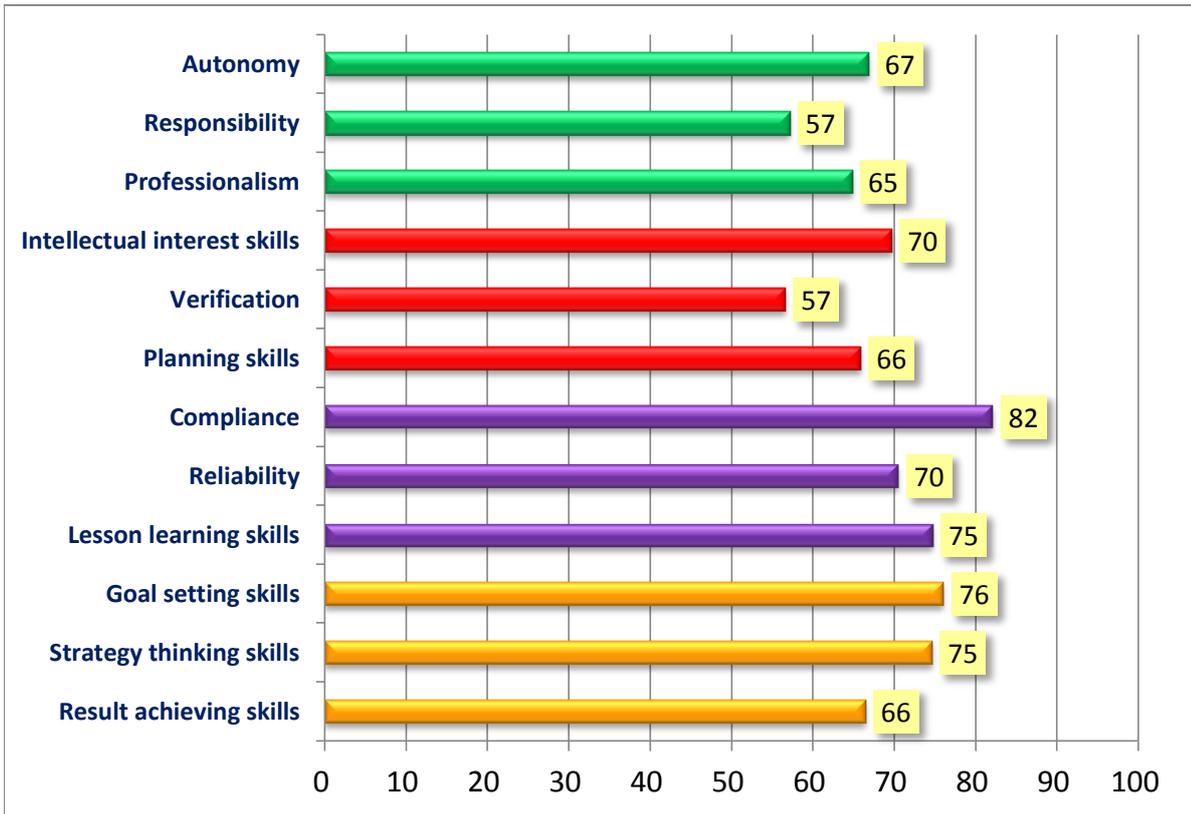
Large item	Middle item	Small item	Score
Understanding	Cross-cultural understanding ability	Understanding of diversity	88
		Understanding of hierarchy	79
		Understanding of circumstances	81
		Understanding of human nature	82
		Recognition of common customs	60
	Ability to understand human beings	Listening ability	64
		Discovering people's advantage	81
		Ability of empathy	55
		Sincerity	85
	Communication ability	Belief	90
		language skills	63
		Questioning skills	61
		Explanation skills	53
		Logic skills	82
	Professional skills	Management ability	Instruction skills
Marketing skills			68
Sales skills			55
Financial skills			51
Legal skills			89
Business ability		Problem solving skills	76
		Negotiation skills	77
		Procurement skills	68
		Manufacturing capabilities	75
		Funding skills	76
Information ability		Organization-building skills	93
		IT Literacy	55
		Information access skills	57
		Information analysis skills	47
		Strategic thinking skills	83
Mental skills	Idea ability	Familiarity with local information	85
		Visionary skills	65
		Logical standard values	80
		Entrepreneur mind	56
		Win&Win skills	52
	Sociality	Leadership skills	78
		Understanding of religion	47
		Understanding of history	54
		Understanding of social climate	65
	Mission	Understanding of ethnic group	43
		Understanding of social structure	42
		Initiative	69
		Commitment	81
		Goal setting skills	77
		Social contribution	62
Leadership skills	Gratitude	79	
	Imaginative ability	Creation of demand	44
		Core competencies	48
		Positioning	51
		Target share	44
		Strategy for the weak	52
	Structural ability	Business flow structure	58
		Cost structure	55
		Profit structure	50
		Organization structure	53
		Human resources structure	59
	Ability to take action	Project design skills	28
		Decision making	45
		Laws of Success	52
		Action preparation skills	44
Courage		40	
<b>Global Biz Skills (adaptability) strength</b>			<b>640</b>
<b>Global Biz Skills (adaptability) weakness</b>			<b>28</b>



Large item	Middle item	Small item	at present	Employability
Understanding	Cross-cultural understanding ability	Understanding of diversity	88	0
		Understanding of hierarchy	79	0
		Understanding of circumstances	81	0
		Understanding of human nature	82	0
		Recognition of common customs	60	0
	Ability to understand human beings	Listening ability	64	0
		Discovering people's advantage	81	0
		Ability of empathy	55	0
		Sincerity	85	0
	Communication ability	Belief	90	0
		language skills	63	0
		Questioning skills	61	0
		Explanation skills	53	0
		Logic skills	82	0
Professional skills	Management ability	Instruction skills	87	0
		Marketing skills	68	8
		Sales skills	55	10
		Financial skills	51	10
		Legal skills	89	4
	Business ability	Problem solving skills	76	7
		Negotiation skills	77	0
		Procurement skills	68	0
		Manufacturing capabilities	75	0
	Information ability	Funding skills	76	0
		Organization-building skills	93	0
		IT Literacy	55	0
		Information access skills	57	0
		Information analysis skills	47	0
Mental skills	Idea ability	Strategic thinking skills	83	0
		Familiarity with local information	85	0
		Visionary skills	65	0
		Logical standard values	80	0
	Sociality	Entrepreneur mind	56	0
		Win&Win skills	52	0
		Leadership skills	78	0
		Understanding of religion	47	36
		Understanding of history	54	36
	Mission	Understanding of social climate	65	29
		Understanding of ethnic group	43	36
		Understanding of social structure	42	36
		Initiative	69	8
		Commitment	81	7
Leadership skills	Goal setting skills	77	7	
	Social contribution	62	7	
	Gratitude	79	7	
	Creation of demand	44	11	
	Core competencies	48	11	
	Imaginative ability	Positioning	51	12
		Target share	44	11
		Strategy for the weak	52	12
		Business flow structure	58	0
	Structural ability	Cost structure	55	0
		Profit structure	50	0
		Organization structure	53	0
		Human resources structure	59	0
	Ability to take action	Project design skills	28	20
Decision making		45	22	
Laws of Success		52	23	
Action preparation skills		44	22	
		Courage	40	22
<b>Global Biz Skills (adaptability) strength</b>			<b>640</b>	<b>36</b>
<b>Global Biz Skills (adaptability) weakness</b>			<b>93</b>	<b>28</b>



[Name] Mr. Kevin Luke



# SOPI

# GLOBAL BIZ SKILLS

[Name] Mr. Kevin Luke

Overview

Ability

The score measures your business consciousness that will be required and evaluated by global business standards. Also measures the basic ability of judgment, based on the fundamental business view.

Overall score of Leadership skills, Creativity, Integrity and Results oriented skills is 688. The score shows high business capability. You can achieve results and expand the business possibility.

Especially among the 4 concepts, the most excellent one is "Integrity". Sincerity is high. The company should be sincere to society. At the same time, the consciousness for protecting the company and its customers are basically important for high levels of company consciousness. Synthetically high concept is composed of "Lesson learning skills", "Reliability" and "Compliance". There are still some excellent items in the same category of "Compliance".

Moreover, your weakest point among the 4 concepts is "Leadership skills". Your leadership is low. Leadership is exercised during the first stage of preparation planning. If you cannot see the entire job comprehensively, the final stage of preparation will be poorly executed. Synthetically low concept is composed of "Professionalism", "Responsibility" and "Autonomy". But, especially the subject remains on "Responsibility".

Global business skills are constituted from 4 concepts and additionally 12 items. The most excellent basic ability is "Compliance". Compliance is a high score and your mind for compliance is excellent. Compliance is the ability to respect the norm and to protect the company from legal matters. Compliance also protects customers from the risks. An outstanding point is shown in Business ethics.

Next high score is "Goal setting skills". Goal setting skill is high. The possibility of attaining a goal is important and you understand the present situation well. You have the accumulated power of the idea that can attain the goal. The excellent item in the category is Problem solving.

Successively high score field is "Lesson learning skills". Although lesson learning skill is high, accepting reality and reflecting on failure and learning lessons from it, the lessons have to be shared as common knowledge in the organization. Lesson learning can be made into development knowledge. The high score item in this field is Exploration of cause.

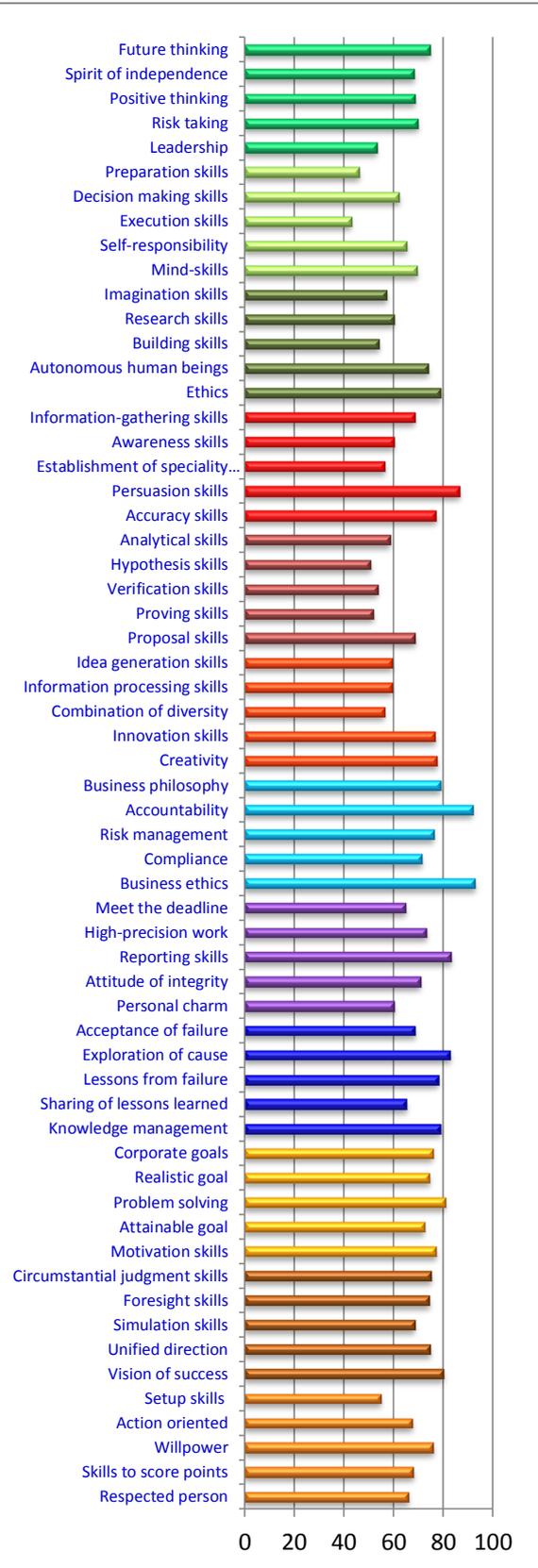
Your weak characteristic point has appeared in the field of "Verification", "Responsibility" and "Professionalism". First of all, it is "Verification". When analysis skill is low and if the knowledge for analysis is insufficient, you cannot verify by building up a hypothesis. Whether the hypothesis will be the discovery of development, the ability to show the proof of success on your work is necessary. The point that should be noted will remain especially at the subject of Hypothesis skills.

The next low score is "Responsibility". Low minded responsibility means the personal consciousness is weak. What is required is the consciousness to work with responsibility to cover a wide range of work. Especially, the point that should be noted is Execution skills. Furthermore to pay attention should be about "Professionalism". Your professional consciousness is low. The consciousness required for professionalism is not to depend on people but to carry out the autonomy as human beings. To become independent, the consciousness of self-responsibility is required.

In basic ability, the high element of a strong point is "Compliance". Furthermore, we expect your continuous concentration as to strengthen it.

[Name] Mr. Kevin Luke

Large item	Middle item	Small item	Score
Leadership skills	Autonomy	Future thinking	75
		Spirit of independence	68
		Positive thinking	69
		Risk taking	70
		Leadership	53
	Responsibility	Preparation skills	46
		Decision making skills	62
		Execution skills	43
		Self-responsibility	65
		Mind-skills	69
	Professionalism	Imagination skills	57
		Research skills	60
		Building skills	54
		Autonomous human beings	74
		Ethics	79
Creativity	Intellectual interest skills	Information-gathering skills	68
		Awareness skills	60
		Establishment of speciality areas	56
		Persuasion skills	86
		Accuracy skills	77
	Verification	Analytical skills	58
		Hypothesis skills	51
		Verification skills	54
		Proving skills	52
		Proposal skills	69
	Planning skills	Idea generation skills	60
		Information processing skills	59
		Combination of diversity	56
		Innovation skills	77
		Creativity	77
Integrity	Compliance	Business philosophy	79
		Accountability	92
		Risk management	76
		Compliance	71
		Business ethics	93
	Reliability	Meet the deadline	65
		High-precision work	73
		Reporting skills	83
		Attitude of integrity	71
		Personal charm	60
	Lesson learning skills	Acceptance of failure	69
		Exploration of cause	83
		Lessons from failure	78
		Sharing of lessons learned	65
		Knowledge management	79
Results oriented skills	Goal setting skills	Corporate goals	76
		Realistic goal	74
		Problem solving	81
		Attainable goal	72
		Motivation skills	77
	Strategy thinking skills	Circumstantial judgment skills	75
		Foresight skills	74
		Simulation skills	68
		Unified direction	75
		Vision of success	80
	Result achieving skills	Setup skills	55
		Action oriented	67
		Willpower	76
		Skills to score points	68
		Respected person	66
<b>Global Biz Skills (ability)</b>			<b>688</b>
<b>strength</b>			<b>93</b>
<b>weakness</b>			<b>43</b>



[Name] Mr. Kevin Luke

## EMPLOYABILITY

Large item	Middle item	Small item	at present	Employability
Leadership skills	Autonomy	Future thinking	75	14
		Spirit of independence	68	12
		Positive thinking	69	13
		Risk taking	70	13
		Leadership	53	11
	Responsibility	Preparation skills	46	40
		Decision making skills	62	32
		Execution skills	43	40
		Self-responsibility	65	29
		Mind-skills	69	25
	Professionalism	Imagination skills	57	2
		Research skills	60	3
		Building skills	54	2
		Autonomous human beings	74	4
Ethics		79	5	
Creativity	Intellectual interest skills	Information-gathering skills	68	13
		Awareness skills	60	12
		Establishment of speciality areas	56	11
		Persuasion skills	86	7
		Accuracy skills	77	14
	Verification	Analytical skills	58	26
		Hypothesis skills	51	25
		Verification skills	54	25
		Proving skills	52	25
		Proposal skills	69	24
	Planning skills	Idea generation skills	60	15
		Information processing skills	59	15
		Combination of diversity	56	15
		Innovation skills	77	16
Creativity		77	16	
Integrity	Compliance	Business philosophy	79	0
		Accountability	92	0
		Risk management	76	0
		Compliance	71	0
		Business ethics	93	0
	Reliability	Meet the deadline	65	6
		High-precision work	73	7
		Reporting skills	83	6
		Attitude of integrity	71	6
		Personal charm	60	6
	Lesson learning skills	Acceptance of failure	69	8
		Exploration of cause	83	8
		Lessons from failure	78	8
		Sharing of lessons learned	65	8
Knowledge management		79	8	
Results oriented skills	Goal setting skills	Corporate goals	76	0
		Realistic goal	74	0
		Problem solving	81	0
		Attainable goal	72	0
		Motivation skills	77	0
	Strategy thinking skills	Circumstantial judgment skills	75	0
		Foresight skills	74	0
		Simulation skills	68	0
		Unified direction	75	0
		Vision of success	80	0
	Result achieving skills	Setup skills	55	0
		Action oriented	67	0
		Willpower	76	0
		Skills to score points	68	0
Respected person		66	0	
<b>Global Biz Skills (ability)</b>			<b>688</b>	
<b>strength</b>			<b>93</b>	<b>40</b>
<b>weakness</b>			<b>43</b>	

